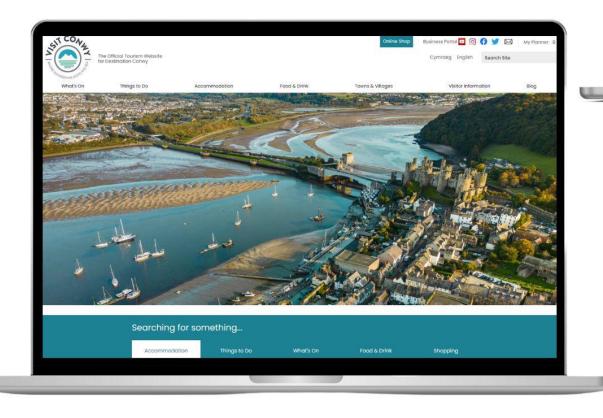
## OPPORTUNITIES TO ATTRACT VISITORS TO YOUR BUSINESS WITH VISIT CONWY! 2024/25

# VISIT CONWY ADVERTISING RATE CARD











### www.visitconwy.org.uk

### Advertise your business on the official Visit Conwy destination website

Visit Conwy is the **official** leading destination website for Conwy County. We would like to invite accommodation providers, attraction and activity providers, retail shops, food and drink outlets or other tourism related services to be listed on our comprehensive website. Our aim is to make Conwy County a must visit destination throughout the year.

#### Why Advertise with Visit Conwy?

Our marketing activity covers the website, social media, and Tourist Information Centres to promote the Visit Conwy brand and our fantastic offering. There is a lot to shout about in Conwy County!

Visitors use our site to help them plan their trips to Conwy County and they take inspiration and ideas from various pages across our site.

In 2023, approximately **472,000 people** visited our website, viewing **1.1m website pages** between them including over **418,000 views to business adverts** and **105,000 website referrals to external business websites.** 

Not to mention <u>Visit Conwy</u> is active in producing social media and sharing content through our social media channels, with a large national and international audience of **over 60,000 followers** across our <u>Facebook</u>, <u>Instagram</u> and <u>X (formerly Twitter)</u> channels.

#### Top benefits for a Visit Conwy website listing

- **Be part of a central tourism hub:** Provides a platform for marketing and promoting businesses, attractions, and services within the destination.
- Attractive presentation: A well-presented listing can attract more tourists, boosting the overall tourism industry for the destination.
- Increased visibility: Exposure to a broader audience as destination websites attract visitors interested in the specific location.
- Search Engine Optimization (SEO): Improves online visibility and search engine rankings for businesses listed on the destination website.
- **Credibility and trust:** Being featured on an official destination website can enhance the credibility and trustworthiness of a business or service.
- Social media integration: Provides opportunities for businesses to increase social media presence through links, shares, and engagement from the destination website.
- Be part of Visit Conwy campaigns: Visit Conwy run occasional campaigns which incorporate blogs, social media posts and e-newsletters. Businesses will have the opportunity to be involved with the campaigns and benefit from a wider audience reach and engagement.
- **Featured on extra pages:** For no extra cost your business will be listed in randomised order on our popular Dog Friendly, Food and Drink, Attractions and other related pages.

Visit Conwy can help you reach audiences across the country and beyond, and **new for 2024** we have our seasonal winter campaign – Welcoming Winter /Croesawu'r Gaeaf that is running until March 2024 and again for September 2024 – December 2024.

This campaign aims to incorporate a range of elements with a goal of sending traffic towards the Visit Conwy destination website in those quieter months and promote that Conwy can be a year round destination. Being listed with Visit Conwy helps you to be part of our exciting campaign!

#### Advertising Rates for one year listing (April 2024 – March 2025)

\*\*\*Get one bonus social media post (worth £50) when you sign up to our Gold package by April 30<sup>th</sup> 2024.

| What's Included   | Bronze free     | Silver £99 + VAT<br>(Pay monthly at<br>£8.25 + VAT ) | Gold £249 + VAT<br>(Pay monthly at<br>£20.75 + VAT) | Benefits  |
|---|-----------------|--|---|---|
| Basic information<br>(contact number, email, location<br>opening dates and times, facilities) | Yes             | Yes  | Yes   | 1.1m overall Visit Conwy page views in 2023.  |
| Descriptive text  | Up to 100 words | Up to 200 words                                      | Up to 400 words                                     | Descriptive text assists with search engine optimisation.   |
| Visit Wales/AA Grading display  | Yes             | Yes  | Yes   | Gradings instil confidence and trust in a business  |
| Images  | 1 Image         | Up to 3 Images                                       | Up to 5 Images                                      | Pages with relevant images usually have more page views and engagement.   |
| Link to your business website   |                 | Yes  | Yes   | Visitors will be able to find out more about your business.   |
| Social Media page link  |                 | Yes  | Yes   | Receive direct referrals from your listing.   |
| NEW! 'Our Conwy Highlights' web<br>carousel slot  |                 | Yes  | Yes   | Home page advert placement on a web carousel feed for<br>increased visibility.  |
| Social media post (one image and up<br>to 50 words)   |                 | 1 post   | 2 posts   | Share some news/offers or just a general shout out to all our followers.  |
| Occasional shares of your<br>social media content on our<br>Visit Conwy channels              |                 |  | Yes   | Reach 60,000 Visit Conwy followers across Facebook, Instagram<br>and X (formerly Twitter).                              |
| 'Don't Miss' slot on the Visit Conwy<br>website   |                 |  | Yes   | Rotational featured slot on the Visit Conwy website menu bar.   |
| TripAdvisor link  |                 |  | Yes   | TripAdvisor rating displayed and link to TripAdvisor reviews.   |
| Display your special offers   |                 |  | Yes   | Highlighted box on your page listing to display special offer.  |
| NEW! Advert on a video carousel at<br>Llandudno TIC for 1 month                               |                 |  | Yes   | Be seen from the front window of the TIC at Llandudno Victoria<br>Centre on a loop with a small selection of businesses |
| Quarterly Statistics  |                 |  | Yes   | Receive useful, easy to read data on how your Gold advert is performing.  |

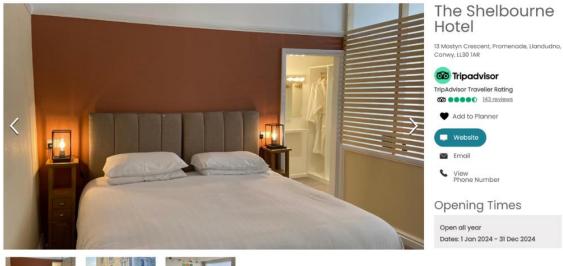
To find out more contact: Lowri Hurdman – Tourism Marketing Officer <u>lowri.hurdman3@conwy.gov.uk</u> / tourism@conwy.gov.uk

# Apply Here

## **GOLD** £249 + VAT



You are here: Home > Accommodation > The Shelbourne Hotel





#### About

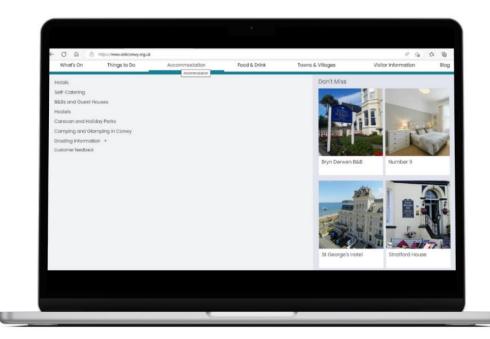
Welcome to The Shelbourne Llandudno providing 4\* quality accommodation right on the seafront.

You can immediately start to relax, unwind and enjoy your holiday the moment you step through the welcoming doors of the Shelbourne Hotel, Llandudno.

The largest single pane window looking out on to the beautiful promenade and bay is the setting for your evening drink and breaklast. Sarah and her team prepare a generous and tasty Welsh breakfast using all locally sourced ingredients that ensures you are well prepared for the day of adventure and exploring ahead.

Facilities: Lift to all floors, licensed bar, free unlimited Wi-Fi in all areas, free car parking (subject to pre-booking), 10 rooms with sea views, short walk to Venue Cymru, right next to the main shopping centre





# BRONZE FREE

## SILVER £99 +VAT



Things to Do What's On



Accommodation

Food & Drink

Business Portal 🖸 👩 📢 💆 🛛 My Planner 0 🖤 Cymroeg English Search Site Q

Inline Shop

Towns & Villoges

Visitor Information Blog

Llandudno Boat Trips Type: Boot Trip

North Shore Jetty, Promenode, Danducino, Corwy, 1130 215 Add to Planner

View Phone Number

Opening Times \* Open daily Easter to October - Weather and tide permitting.



You are here: Home > Food & Drink > The Grill Room - Royal Oak Hote

Food & Drink Accommodation

Towns & Villages

Cymraeg English Search Site Q Visitor Information Blog

Business Portal 🖸 👩 🜎 😏 🖂 🛛 My Planner a 🖤



The Grill Room -Royal Oak Hotel Royal Oak Hotel, Holyhead Road, Betwa-y-Coed, Canw LL24 GAY

Add to Planner

Website Emal

View Phone Number

**Opening Times** 

Dates: 1 Jan 2024 - 31 Dec 2024 Monday - Sunday 12:00 - 20:30 \* Opening times are a guide and ma to change. Please check with operate making a special journey.

About

The team at the Grill Room are possionate about serving local, seasonal fresh produce.

Our evening specials menu concentrates on local produce delivered with a twist, tike chefs pressed Local Ham Hock Terrine with pickled shallots, piccalili and toosted labatta or how about a Haney Baked Local Yaghurt with scented arange blassom shortbread.

Scaver a new dining taste with the thrill of the Grill Why not try a clish which has been totally cooked over charcoal from our Spanish Josper oven - the hotlest indoor barbecue available! Which adds lots of unctuaus flavour from its fine embers, increasing the juiciness of the meat by retaining moisture and flavour.

#### About

The Sea Jay and Seaborne embark from the jetty on Llandudno Promenade. The trips pass the beautiful Llandudno Pier to see the caves, caves and lighthouse and many more great views which can only be seen from the sea. The trip takes about 25 minutes

We also do an hour trip where we visit both Ormes - the Great Orme and the Little Orme (a registered bird sanctuary) when you can expect to see various species of sea bird and possibly seals. All trips are pold for an the boat - no booking needed.

## MARKETING EXTRAS TO GAIN ADDITIONAL EXPOSURE FOR YOUR BUSINESS

There's a range of fantastic marketing extras to choose from to promote your business through Visit Conwy.

| Marketing Extras – open to all<br>packages to add on.  | Price      | Detail   | Benefits  |
|--|------------|--|---|
| One social media post with up to 50 words and 1 image  | £50 + VAT  | Subject to<br>availability                           | Be seen by our 60,000 followers across Facebook, Instagram and X (formerly Twitter) channels. |
| One website image placement on<br>the Visit Conwy homepage for 1<br>month with web link<br>(subject to availability)<br>Only 12 placements available | £100 + VAT | Subject to<br>availability                           | Average 6,000 homepage views per month  |
| Featured item in an e-newsletter<br>(6 slots per newsletter available)   | £50 + VAT  | Up to 60 words and<br>1 image. Web link<br>included. | Advertise your business to our 14,000 subscribers.  |
| Display a video on a header<br>gallery for maximum impact for 1<br>month   | £150 + VAT | Up to 1 minute<br>video of your<br>business          | Videos can enhance user engagement and help convey your offering and boost appeal             |
| Marketing Bundle   | £90 + VAT  | 1 social media post,<br>1 e-newsletter<br>feature    | Save £10 in our special bundle offer to reach our followers on the socials and e-newsletter!  |

#### Easy ways to pay

Spread the cost of advertising by paying by Direct Debit monthly at no extra charge.

Payment can also be made annually by invoice.

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